

Brian Childs

Executive Vice President / Branch Manager



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Scope of Services

Office / Industrial / Retail Sales & Leasing
Lease Renewals, Expansions & Lease Modifications
User/Tenant Representation
Consulting, Corporate Services
Operating Expense Audits, Subleases

Background & Experience

Brian Childs, Executive Vice President and Branch Manager of NAI Capital Commercial Real Estate Services, specializes in commercial real estate sales & leasing. Brian is a 24 year veteran with a successful track record of representing the best interests of his corporate clients. He advises and represents his clients in a professional and comprehensive manner and has a reputation as a skilled negotiator.

Brian has represented more than 350 businesses in their sales, purchases, relocations, expansions and renewals within the Greater Orange County area and has been involved in more than 1,000 lease and sale transactions. Brian has an outstanding reputation in the brokerage community as a highly service oriented professional with top notch business ethics. Brian's representation of ICON Health & Fitness was voted the 2007 Deal of the Year by the California Real Estate Journal.

Brian is the Branch Manager of NAI Capital Commercial's Newport Beach office. His 35 broker office had transactional revenue of over \$750 million in 2008 and is considered one of the top commercial real estate brokerages in Orange County. Brian's leadership has been a catalyst for the rapid growth of the office.

Memberships/Awards

NAI Global Office Council, NAI Silver Elite-2007 Deal of the Year California Real Estate Journal, 2008 NAI Capital Club

Education

University of Southern California B.S. 1981, Public Affairs, Sigma Nu Fraternity

Partial List of Transactions (2006-2009)

ICON Health & Fitness – Redlands
Industrial Lease – 411,879 SF

DHL - Irvine
Industrial Lease – 57,722 SF

401 K Advisors – Aliso Viejo
Office Lease – 13,334 SF

Mortgage Information Services – Anaheim
Office Lease – 23,502 SF

Sears Holding Company – Buena Park
Retail User Sale – 12,300 SF

Towfiq, LLC – Irvine
Industrial User Sale – 9,900 SF

Tumbleweed, LLC – Anaheim
Industrial Building Sale – 10,692

HCL – Orange County
Office Lease – 20,000 + SF

Iron Stone Bank – Orange County
Retail Bank Lease – 20,000 + SF

Paetec Communication – Oakland
Data Center Lease – 7,310 SF

Clairvoyant Systems, Inc. – Long Beach
Office Lease – 6,384 SF

HAI West – Irvine
Office User Sale – 9,900 SF



Commercial Real Estate Services, Worldwide.